

February 19, 2021

Dear U.S. Building Insulation Customer:

Johns Manville is announcing a price increase effective **April 26, 2021**. The price increase applies to the following products:

Fiberglass Products	Increase %
All Residential and Commercial Batt & Roll Products	8%
R-15	12%
R-21	12%
FSK & PSK	8%
Basement Wall	8%
All Loose-fill Blow-in Fiberglass Products	8%
All Manufactured Housing Products	8%
All Metal Building Products	8%
Insul-SHIELD®	8%

Mineral Wool Products	Increase %
MinWool® Sound Attenuation Fire Batts	6%
MinWool® Sound & Fire Block	8%
TempControl® All R-Values	8%
MinWool® Curtainwall	6%
MinWool® Safing	6%
JM CladStone® Water & Fire Block	6%

This price increase will apply to all orders shipped on or after **April 26, 2021** regardless of the date of order placement. Please check with your Customer Advocate as this date approaches for information on current product lead times.

To ensure shipment by April 26, 2021, Johns Manville recommends placing orders early. Johns Manville reserves the right to monitor all orders placed between now and the date of increase and limit quantities if necessary.

If you have any questions about the implementation of this increase, please contact your Sales Representative or Account Manager. Thank you for your ongoing support of JM products.

Chuck McGavern  
Director of Sales  
Building Insulation Division  
Insulation Systems